

International Business Development Officer (Multilingual)

Drive Global Growth & Earn Competitive Rewards!

Samcen Group Co., Ltd (below call SAMCEN). is a global multi-field leader manufacturers for Petroleum products, Conference system, Electronic Components [e.g., BNC, TNC SMA UHF connectors], Office stationery [e.g., A4 A3 paper pens], expanding our global footprint across emerging and established markets. We're hiring a results-driven International Business Development Officer to spearhead cross-border partnerships and revenue growth.

Your Mission:

Identify high-potential markets, negotiate strategic deals, and build lasting international client relationships. Your language skills will bridge cultures and unlock opportunities in diverse territories.

Core Responsibilities:

- Prospect, pitch, and close deals with global clients, distributors, and partners.
- Lead end-to-end sales cycles: research, outreach, proposal development, and contract negotiation.
- Analyze market trends, regulations, and competitor strategies to prioritize targets.
- Represent SAMCEN at international trade shows and events.
- Collaborate with internal teams (marketing, product, logistics) to ensure seamless market entry.

You Bring:

- Essential: Fluent English plus professional proficiency in at least one other key language (e.g., Spanish, Arabic, French, German).
- Interesting in international B2B sales/business development, with a proven record of exceeding targets.
- Strategic mindset: ability to assess markets, navigate complexities, and drive data-backed decisions.
- Exceptional negotiation skills and cultural adaptability.
- Tech proficiency: CRM (e.g., Salesforce), MS Office, virtual collaboration tools.
- Willingness to travel internationally (up to 10-30%).
- Ambition in Business, International Relations, or related field.

Rewards:

- Uncapped commission (1–5% on successfully closed deals).
- Performance bonuses.
- Career growth opportunities in a rapidly scaling global team.
- Exposure to high-impact international projects.
- Opportunity become the official SAMCEN employee work in headquarter in China.

If you thrive in ambitious environments and want to earn rewards tied directly to your results, apply today! Submit your resume and cover letter (highlighting language fluency and key sales achievements) to [info@samcen.com] with subjects: "[your name] resume International BD Officer"

